

U.S. ARMY CONTRACTING SUPPORT AGENCY



OVERVIEW

U.S. ARMY CONTRACTING SUPPORT AGENCY

PURPOSE

**TO PROVIDE AN OVERVIEW
CONCERNING THE MISSION AND
FUNCTIONS OF THE AGENCY.**

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**Deputy Assistant Secretary of the
Army (Procurement)**
Dr. Kenneth J. Oscar

Director for Contracting
COL(P) Harry D. Gatanas

**US Army Contracting
Support Agency**
COL Lee Thompson,
Director

**Director for Policy
and Reform**
Vacant

**Policy and
Procedures Division**
Thomas Colangelo

**Contract Support
Division**
COL Robert Jeska

**Contract Statistics
Office**

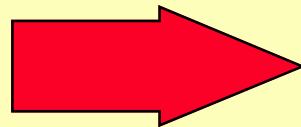
**Army Procurement
Research
and Analysis Office**

**Contract Operations
Team**

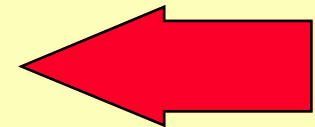
PMR Team

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U.S. ARMY CONTRACTING SUPPORT AGENCY



STRATEGIC VISION

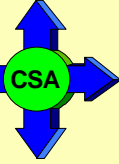


- ➔ **TO BE THE PRE-EMINENT PROCUREMENT AGENCY IN THE ARMY**
- ➔ **THE LEADER IN IMPLEMENTING ACQUISITION REFORM BY REDESIGNING THE PROCUREMENT PROCESS**

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MISSION

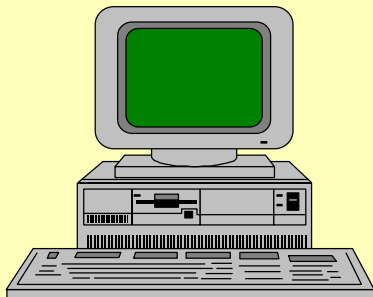
-  **PROVIDE PROCUREMENT ADVICE AND ASSISTANCE TO THE ARMY ACQUISITION EXECUTIVE, DASA(P), ARSTAF AND FIELD BUYING ACTIVITIES**
- **PROVIDE SUPPORT TO THE ASSISTANT DEPUTY FOR CONTRACTING AND DIRECTORATE FOR POLICY AND REFORM, ODASA(P)**
- **PROVIDE MANAGEMENT REVIEW AND INSIGHT INTO ARMY PROCUREMENT AND CONTRACTING OPERATIONS**

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U.S. ARMY CONTRACTING SUPPORT AGENCY

MISSION (CONTINUED)

- ➔ **PROVIDE SUPPORT TO THE ARMY PROPONENT
IN DEVELOPING THE MILITARY CONTRACTING
WORK FORCE**
- ➔ **THE FUNCTIONAL PROPONENT FOR ARMY
CONTRACTING AUTOMATION**



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INITIATIVES

- ➔ **ENHANCE PROCUREMENT AUTOMATION/
ELECTRONIC COMMERCE**
 - **MAINTAIN SAACONS**
- ➔ **STREAMLINE PROCUREMENT PROCESS**
 - **J&A PROCESSING**
 - **SIMPLIFYING ARMY REGULATIONS**

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INITIATIVES (CONTINUED)

➔ CONTINGENCY CONTRACTING

- **DEVELOP DOCTRINE**
- **REFINE POLICY**
- **ESTABLISH PROCEDURES**
- **IMPROVE PLANNING PROCESS**



➔ ACQUISITION REFORM

- **IMPLEMENT THROUGH ARMY ROADSHOW**
- **EVALUATE PROGRESS BY FREQUENT
COMMAND VISITS**

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INITIATIVES (CONTINUED)



PERFORMANCE BASED SERVICE CONTRACTING

- **EDUCATE AND INDOCTRINATE
CONTRACTING PERSONNEL AND INDUSTRY
THROUGH ROADSHOW**
- **EVALUATE PROGRESS THROUGH
COMMAND VISITS**

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INITIATIVES (CONTINUED)

→ ROADSHOW

- **AMC AND DA DEVELOPED INITIATIVE**
- **DESIGNED TO PRESENT ACQUISITION IMPROVEMENT PRINCIPLES THROUGHOUT THE ARMY**
- **TOPICS INCLUDE PERFORMANCE-BASED CONTRACTING, MINIMIZING REQUIREMENTS, AND BEST VALUE SOURCE SELECTION**
- **EXPANDED TO ENCOMPASS INSTALLATION LEVEL (ROADSHOW LIGHT) AND INDUSTRY (ROADSHOW-TO-INDUSTRY)**

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INITIATIVES (CONTINUED)

➔ PAST PERFORMANCE

- **DEVELOP CENTRALIZED ARMY DATA BASE FOR SUBSEQUENT USE IN SOURCE SELECTIONS**

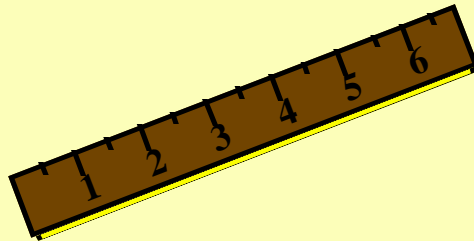
➔ CREDIT CARDS

- **MANAGE ARMY CREDIT CARD PROGRAM**
- **FOR FY95, \$400M IN OVER ONE MILLION TRANSACTIONS**
- **ARMY IS LARGEST USER IN GOVERNMENT**



INITIATIVES (CONTINUED)

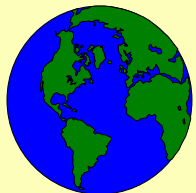
- ➔ **ACQUISITION REFORM STRATEGIC OUTCOME METRICS**
- **COORDINATE, CONSOLIDATE, AND REPORT**



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CONTRACT SUPPORT

MISSION



**PROVIDE DIRECT ASSISTANCE AND SUPPORT
TO INSTALLATION CONTRACTING OFFICES
WORLDWIDE**



**DEVELOP ARMY INSTALLATION CONTRACTING
POLICY**



**ARMY FOCAL POINT FOR CONTINGENCY
CONTRACTING**

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CONTRACT SUPPORT

FUNCTIONS

- ➔ **CONTINGENCY CONTRACTING**
- ➔ **FAR SERVICE CONTRACT COMMITTEE**
- ➔ **ARMY INSTALLATION MANAGEMENT STEERING COMMITTEE**
- ➔ **COMMERCIAL ACTIVITIES**
- ➔ **JOB ORDER CONTRACTING (JOC) & JOC STEERING COMMITTEE VICE CHAIR**

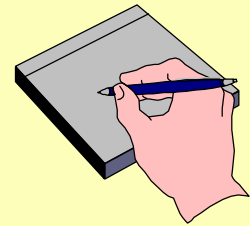


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CONTRACT SUPPORT

FUNCTIONS (CONTINUED)

- REVIEW ACQUISITION DOCUMENTATION (J&As, ACQUISITION PLANS AND STRATEGIES)
- AAA AND GAO AUDITS; DOD AND DAIG ISSUES
- INQUIRIES FROM INDUSTRY, CONGRESS, EXECUTIVE BRANCH
- PROTESTS AND OVERRIDES
- SUPPORT THE ARMY COMPETITION AND NDI ADVOCATE PROGRAMS

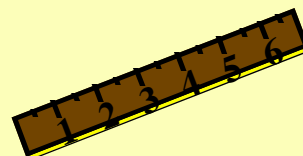


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CONTRACT SUPPORT

FUNCTIONS (CONTINUED)

- ➔ IMPLEMENT ACQUISITION REFORM THROUGH PARTICIPATION IN ARMY ROADSHOW PROGRAM**
- ➔ PROVIDE PROCUREMENT MANAGEMENT REVIEW FOR SECURE ENVIRONMENT CONTRACTING AND SPECIAL REQUESTS/SPECIAL INTEREST AREAS**
 - TO PROVIDE FIELD ASSISTANCE IN IMPLEMENTATION OF ACQUISITION REFORM**
 - TO MEASURE HOW WELL ACQUISITION REFORM IS BEING IMPLEMENTED**



CONTRACT SUPPORT

FUNCTIONS (CONTINUED)

- ➔ PROVIDE GUIDANCE AND ASSISTANCE FOR SECURE ENVIRONMENT CONTRACTING (SEC) POLICY, PROCEDURES, AND ACQUISITION ISSUES**
 - PROCESS SEC ACTIONS REQUIRING HQDA OR HIGHER LEVEL APPROVAL**

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CONTINGENCY CONTRACTING

**AN EFFECTIVE FORCE
MULTIPLIER OF COMBAT
SERVICE SUPPORT FOR
DEPLOYED FORCES.**



- ➔ **INCREASE LOGISTICS SUPPORT CAPABILITY**
- ➔ **PROVIDE A NEW SOURCE FOR CRITICALLY
REQUIRED SUPPLIES AND SERVICES**
- ➔ **FREE AIR AND SEA LIFT FOR OTHER PRIORITY
NEEDS**

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POLICY AND PROCEDURES

MISSION

- ➔ **PARTICIPATE IN THE FORMULATION AND IMPLEMENTATION OF CONTRACT POLICY**
- ➔ **PROVIDE MANAGEMENT INFORMATION**
- ➔ **ENSURE APPROPRIATE DISPOSITION OF CONTRACT AUDIT**
- ➔ **DEVELOP AND MAINTAIN PROCUREMENT AUTOMATION SYSTEMS**

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POLICY AND PROCEDURES

CONTRACTING POLICY

→ FEDERAL/DOD LEVELS

- **DEFENSE ACQUISITION REGULATIONS (DAR) COUNCIL**
- **COMMITTEES AND PATS**

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POLICY AND PROCEDURES

CONTRACTING POLICY (CONTINUED)

➔ AGENCY/ARMY LEVEL

- **PUBLISH ARMY FEDERAL ACQUISITION REGULATION (AFARS)**
- **ACQUISITION LETTERS**
- **ACQUISITION POLICY ALERT BULLETINS**



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POLICY AND PROCEDURES

OTHER POLICY FUNCTIONS

- ➔ **WAIVERS/DEVIATIONS**
- ➔ **ADVICE AND ASSISTANCE**
- ➔ **AUDIT REPORTS**
- ➔ **ARMY IDEAS OF EXCELLENCE**
- ➔ **INTERNAL CONTROLS**



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CONTRACT SUPPORT

CONTRACT REPORTING

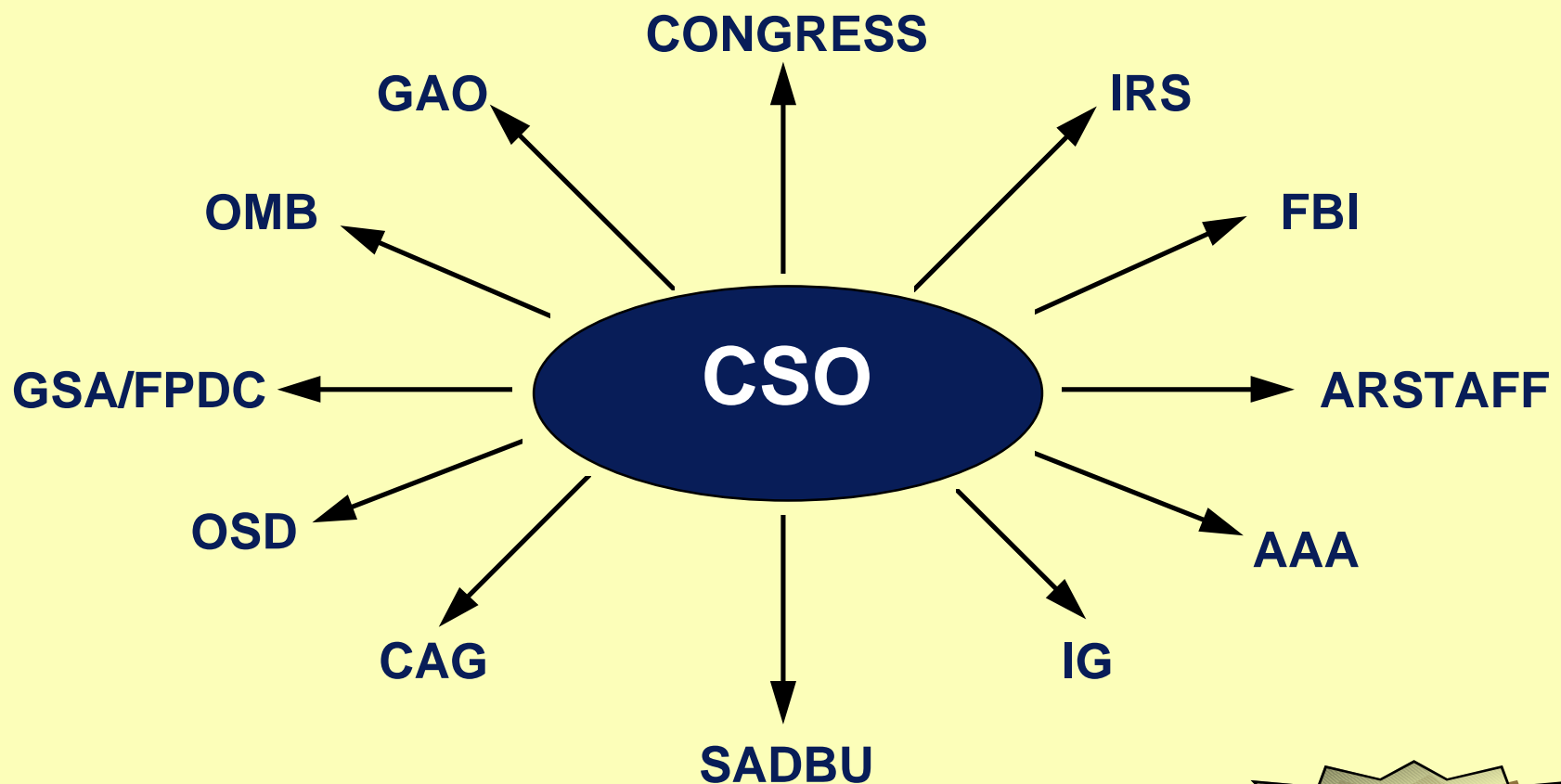
- ➔ DEPARTMENTAL COLLECTION POINT FOR AWARD DATA**
 - REPORT TO OSD/FPDC**
 - PREPARE STATISTICAL REPORTS**
- ➔ CONGRESSIONAL/WHITE HOUSE NOTIFICATION**
- ➔ REPRESENT ARMY ON CONTRACT REPORTING COMMITTEE**



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CONTRACT SUPPORT

PROCUREMENT DATA END USERS



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ARMY'S DIVERSE AND COMPLEX CONTRACTING SPECTRUM

COMBAT SUPPORT SYSTEMS
WEAPON SYSTEMS R&D ADP
AMMO SERVICES
CONSTRUCTION SECURE ENVIRONMENT STUDIES
SPARES MEDICAL CONTINGENCY OPERATIONS CIVIL WORKS
MAINTENANCE ENVIRONMENTAL RESTORATION INSTALLATION SUPPORT TRAINING
SMALL PURCHASES

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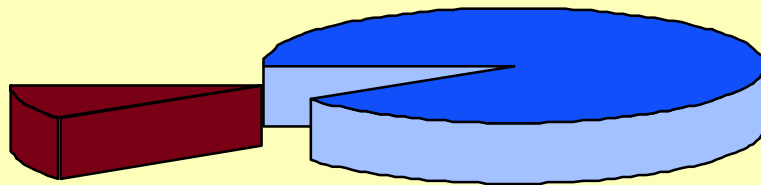
VOLUME OF CONTRACTUAL ACTIONS

(FISCAL YEAR 1994)

WHERE THE ACTION WAS

10.05%
AMC

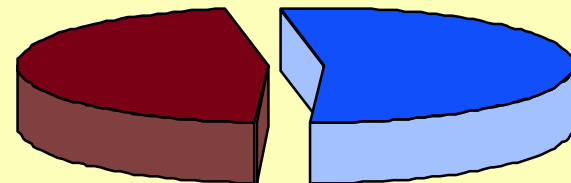
89.95%
Other Army



WHERE THE DOLLARS WENT

46.39%
AMC

53.61%
Other Army



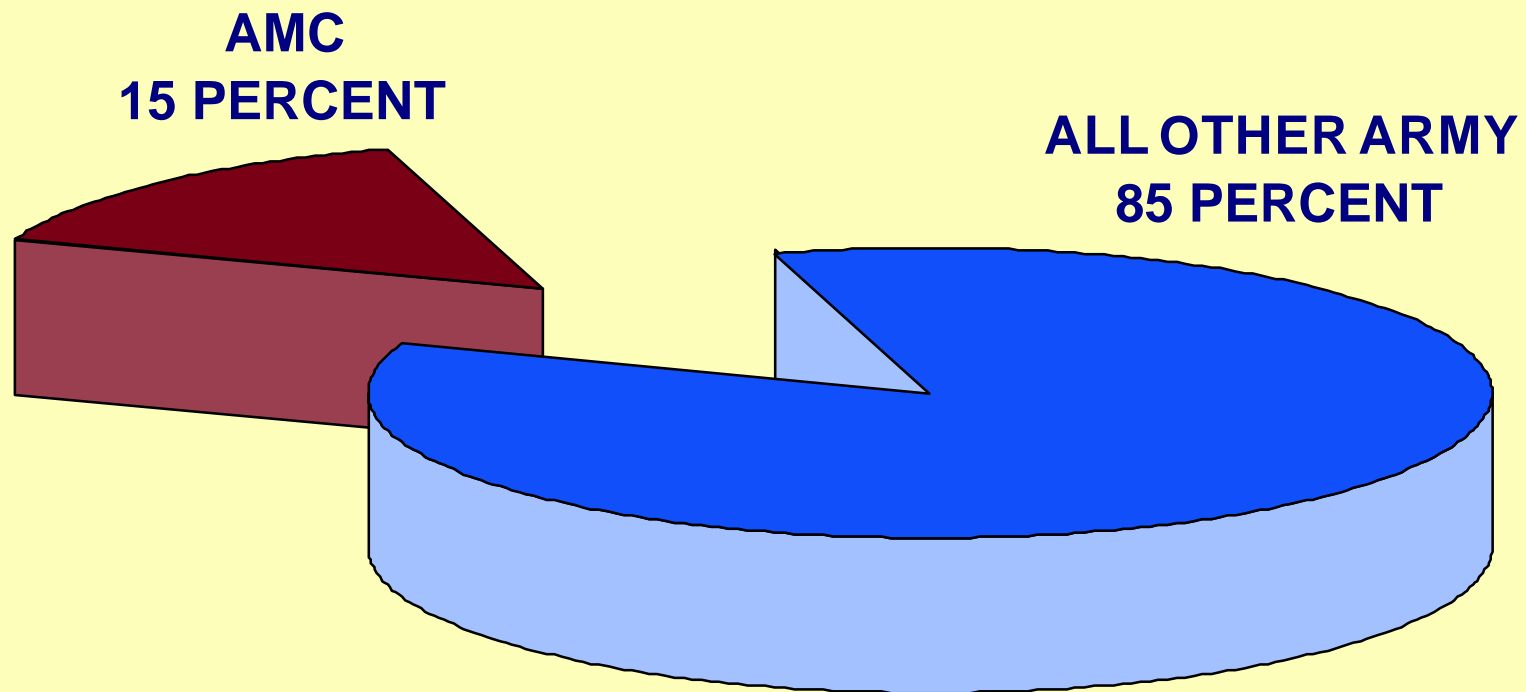
OVER 2.59 MILLION CONTRACT ACTIONS

32.05 BILLION DOLLARS OBLIGATED

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ARMY BUYING ACTIVITIES

APPROXIMATELY 250 WORLD-WIDE



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ARMY PROCUREMENT RESEARCH AND ANALYSIS

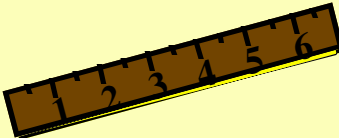
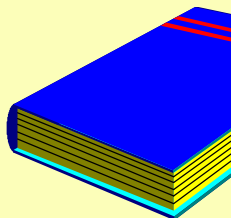
MISSION

- CONDUCT PROCUREMENT RESEARCH STUDIES**
- PROVIDE CONSULTATION SERVICES ON PROCUREMENT RELATED MATTERS**
- CONDUCT OPERATIONAL ANALYSIS**
- SERVE AS PROPONENT FOR ASSIGNED AUTOMATION INITIATIVES**

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ARMY PROCUREMENT RESEARCH AND ANALYSIS

INITIATIVES

- ➔ STANDARD ARMY AUTOMATED CONTRACTING SYSTEM (SAACONS)
- ➔ METRICS 
- ➔ ELECTRONIC COMMERCE/ELECTRONIC DATA INTERCHANGE (EC/EDI)
- ➔ PROCUREMENT FACT BOOK 
- ➔ CONTRACT AUDIT FOLLOWUP (CAF)
- ➔ WEIGHTED GUIDELINES (WGL)

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